

look ahead

ROUND & ROUND GOES UP & UP

The disc business continues its heady spiral. Memorex, which began "aggressive" marketing of its IBM 2311-compatible packs in mid-August, says it's got over 1000 units out in the field with nary an operation complaint from perhaps 2-300 customers. They hope to reach \$2 million/month in shipments soon, will have a new plant in Santa Clara, Calif., running in January. Delivery is usually 30 days.

Meanwhile, Mac Panel, North Carolina tape and disc maker, is also making strides, has perhaps 300 units out. Their new disc plant, which will produce "several thousand" units a month, is scheduled to be running full blast in January also, hopefully will allow Mac to maintain 30-day delivery. Both companies will undoubtedly bring out 2314-compatible packs.