



Photo by Horst Muller

Track and Field News

Burns preparing for discus throw at 1984 Olympic Games in L.A.

by Jeff Wagner

With the summer Olympics just a year away, athletes from all over the country are preparing to battle one another next June at the trials for the United States Olympic team.

Memorex's Art Burns and three other contenders will be competing for three positions on the U.S. Olympic discus team. That means one unfortunate athlete will be watching the other three on television.

"It won't be me," said Burns, who is ranked fourth in the world and second in the U.S. This year Burns has already captured two first place finishes, one second and one third and he feels the best is yet to come.

"I've been improving every year I've been competing," said Burns, "and I still don't think I've reached my potential."

Last year Burns had the second longest throw in the world and his 229' 6" personal best is only four feet from the world record. He won the Grand Ville meet in Knoxville, TN; the Ed Adams Invitational at the University of California at Los Angeles; and took third at the Mount

Sac relays in Walnut Creek, CA, this year.

Burns participated in 38 meets last year, but plans to cut that down to 25 this season. All but five will be in Europe.

"One problem with so many meets is that only a few of them — the National Championships, World Championships, the Pepsi Invitational, the Grand Ville meet and probably the Bruce Jenner Classic — have the pressure and atmosphere of Olympic competition," said Burns.

Following this year's competition, Burns will go back to Indianapolis, IN for the Olympic trials where he will literally face a "do-or-die" situation. Each discus thrower has one toss. The three competitors with the furthest toss makes the team.

But winning the gold medal at the Olympics isn't Burn's number one priority.

"Winning the gold is the second most important thing," Burns said, "first is fulfilling your absolute potential and I know I'm capable of a lot more."

Abrahamson recovers from injury — wins Sports Festival gold medal

by Jeff Wagner

In 1982, he was the National Lightweight Weightlifting Champion for the second time in five years, but Memorex's Don Abrahamson would like to forget the last part of that year.

At the National Sports Festival in Indianapolis, Indiana, Abrahamson suffered a dislocated elbow which sidelined him for the rest of 1982. This injury prevented him from attending the World Championships and the Pan American games.

"I was lucky it was a clean dislocation," Abrahamson said, "I thought it was worse when it happened. I was in the middle of my snatch (lifting weight overhead in one motion) when it just gave. My elbow was turned sideways."

Abrahamson, a programmer in the Storage Systems Software Division, has returned to competition participating in the United States Weightlifting Federation tournament in April where he finished second.

"I had the winning lift over my head," Abrahamson said, "but I felt something in my elbow and I just dropped it. I got the red light which meant the lift was ruled no good. I didn't want to risk re-injuring it."

Abrahamson was attempting to lift 363 pounds in the clean-and-jerk category. This would have been three pounds over the lightweight world record as well as 11 pounds over his personal record. He weighs 148 pounds.

"My elbow still bothers me a little, but I can live with it," Abrahamson said. "It's probably about 90 percent healed."

It must have been, as Abrahamson recently won a gold medal at the National Sports Festival in Colorado Springs, Colorado on June 26. The festival was the first of three major events Abrahamson is scheduled to attend this summer. At the end of July, he will travel to Moscow for the Spartakaide games, then he will go to Venezuela for the Pan Am games at the end of August.

"The Spartakaide and Pan Am games are very important," said Abrahamson, "they are held every four years; one year before the Olympics."

continued on page 2

Awards given for superior effort

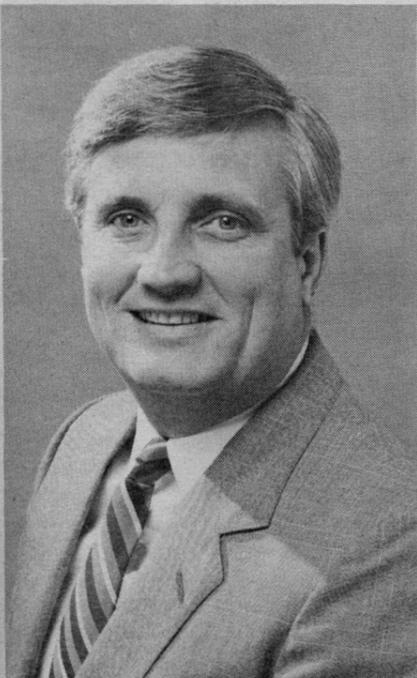
Burroughs Corporation has announced an awards program designed to recognize perception, creativity, inventiveness, and initiative; outstanding leadership; or significant financial contributions to the Company by employees.

The Burroughs Achievement Awards program has been developed to encourage imaginative thinking and to recognize outstanding contributions of individuals everywhere in the Company. Awards range from \$100 to \$5000.

The program involves several types of awards for various achievements including Exemplary Action Awards, Invention Awards, and Achievement Awards for Excellence.

continued on page 6

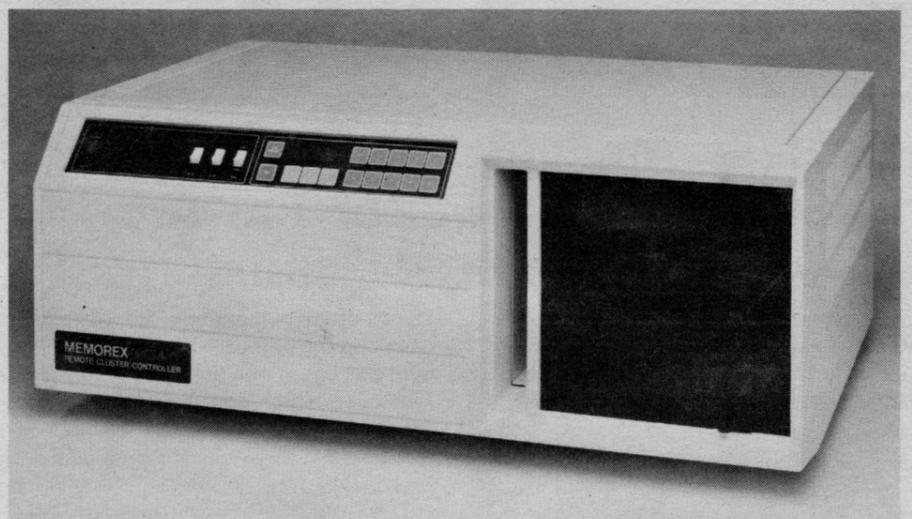
Johnston named MFC president



Clyde Johnston has been named president of MFC (Memorex Finance Company), reporting to Clancy Spangle, president of Memorex Corporation. Johnston was also named chairman of the MFC board of directors and a vice president of Memorex.

After retiring from 20 years of service with the rank of lieutenant colonel from the U.S. Marine Corps, Johnston joined Memorex in 1979 as manager of Budgets and Measurements for the Computer Media Group. He was promoted to manager of Finance for the Computer Media Group in April 1979, then joined MFC in October 1979. His most recent position at MFC was vice president and treasurer.

Johnston received a BA in mechanical engineering from the University of Colorado and an MBA from Harvard Business School where he was elected a Baker scholar.



Communications Group introduces 2074 Remote Cluster Controller

by Liz Billings and Lisa Cole

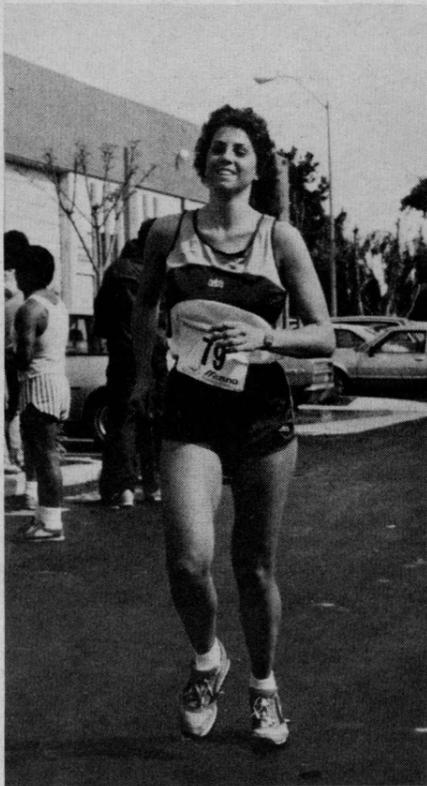
Memorex's Communications Group recently announced the 2074, a large remote cluster controller. The 2074 is a communications device equivalent to IBM's line of 3274 cluster controllers and is compatible with their computers.

The purpose of the controller is to monitor messages between the host computer and the remote terminal devices (such as display stations and printers). The 2074 is the first of several products to be marketed under the Memorex Common Architecture (MECA) plan. MECA products allow

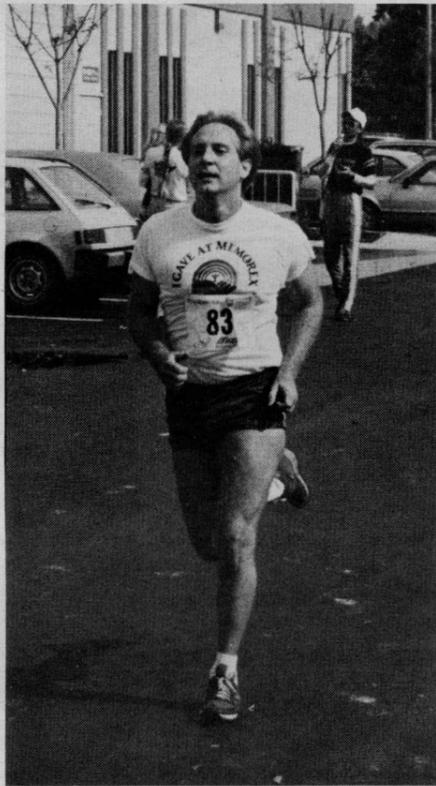
innovations and customer enhancements to be easily and quickly made.

The cluster product line includes the 2074, the 2078 Display Station, the 2079 Color Display Station and the 2087 Matrix Printer as well as the 2076, a small remote cluster controller.

The first version of the 2074 to be released is the Model 20, which can control up to 32 terminals at a remote site. Customer shipment of the 2074 Model 20 are scheduled to begin in September of this year.



Dianna Cabral



Jim Martin

Memorex runners in training for Corporate Cup events at Stanford

by Ken Kopec

Twenty Memorex runners are in training for the prestigious Chariot Cup Relays to be held at Stanford University in Palo Alto, CA, on July 23 and 24.

Runners representing over 500 major U.S. corporations, including Memorex, will be on hand for the two-day event that is attracting national media attention.

Among the top Memorex runners in the mile will be Tim Sousa and Rod MacKinlay. In the 5,000-meter (3.1 mile) road race will be Dianna Cabral and Joan Valdez.

Hoping to sprint to victory in several short distance relays will be Connie Conerly, a former Santa Clara Cinder Gal, and Bert Higa and Marie Martinez.

Roger Barnes, Doug Sourbeer, and Steve Martin will be on the track for the middle distance events, and coming all the way from Madison, Wisconsin, will be distance runner Gregg Rudd.

Bob Woodling, Dale Silva, Steve Lawrence, and Ken Kopec are among

the athletes in Customer Engineering who will be reaching for the Chariot Cup.

The event begins with a 10,000 meter (6.2 mile) run around the Stanford campus at 9 AM on the 23rd. Spectators are welcome for all events and will be especially appreciated for wearing Memorex shirts as a show of support.

Abrahamson

continued from page 1

He plans to travel to the Olympic trials in Las Vegas next April where the lifter with the highest total in the lightweight division will go to the Olympics. Only three lifts, in both the snatch and clean-and-jerk categories, will determine his standing on the team.

Abrahamson was the National champion for the 148-pound category in 1978. He placed third in 1979, fourth in 1980, second in 1981 and won the championship again in 1982.

Gaetani and pro bowlers place 6th at St. Louis Budweiser Pro-Am

by Jeff Wagner

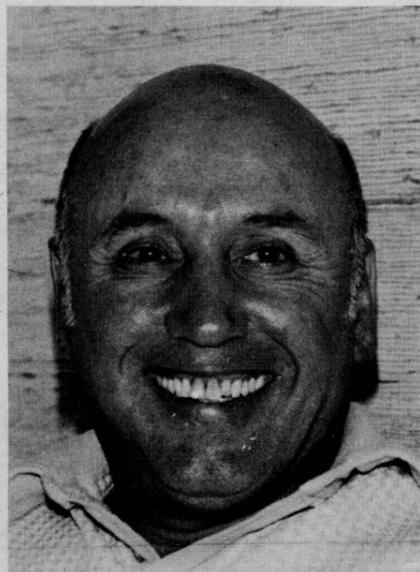
Memorex accountant Nick Gaetani, teamed with professional bowler Laverne Carter, captured sixth place in this year's annual Budweiser/Budweiser Light Hall of Fame Most-pins-over average bowling competition.

Last April, Gaetani bowled his highest lifetime series during the qualifying

stages of the competition. His 754 total gave him the highest amount of pins over average series (549) in the region four area, which consisted of 13 western states. He thus qualified for the finals held in St. Louis, Missouri last May 6-7.

The round-robin tournament featured a male and female winner from each of the five regions teaming with a professional bowler. The men bowled with a female professional, the women with a male. Each team bowled two games against each other, and the top two teams with the highest pin count (professional's game total plus or minus the regional partners pins over or under average).

Although Gaetani came into the tournament with the highest average of all the qualifiers (183), the odds were against him because he would have had to bowl 183 every game just to break even. As it turned out, the winner of the tournament supported only a 118 average. Gaetani, whose high game in the tournament was a 210, teamed with Carter to beat one of the four teams they played.



Winnipeg employees enjoy winter sport using buckets and tires

by Jeff Wagner

Imagine playing baseball with a small rubber ball, using buckets instead of gloves and playing on a field of snow.

That's exactly what some employees from the Winnipeg plant do in winter in a popular fast-actioned sport called snowball.

The field is set up just like a baseball diamond with three bases and a home plate. Each team has a pitcher and fielders and the object is the same: to score runs.

The rules are almost identical to baseball. Runs are worth one point each, and the team ahead at the end of nine innings wins.

There is only one notable difference between the two. Large tires are placed on the snow between all the bases around which the batter runs on the way to a base. After rounding third, the runner must dive through one remaining tire before reaching home plate (puff, puff).

Snowball is a cool sport for avid athletes and a good workout, at that.



Winnipeg's 1983 Curling Bonspiel means fun and tough competition

by Jeff Wagner

Ninety-six employees from the Burroughs' Winnipeg plant were put on ice this April. No, they weren't put in a deep freeze, but on an ice rink as they took part in a very popular annual plant event, the 1983 Curling Bonspiel.

Twenty four four-person teams were entered in the curling competition, which features two teams sliding stones (42 and a half-pound disc with round sides and flat top and bottom) toward a target of three circles painted on the ice 126 feet away. Each player or a team slides two stones, and the team with the most stones near the target gets a point for each stone.

The team of Ken and Janice Lamirande, Dan Howarth and Chris Alexiuk captured the top spot in the first event of the competition as they defeated the team of Jackie Goodman, Eric Nernberg, Brian Peto and Marge Lamont.

Capturing the second event were Cliff Cragie, Nolan Amos, and Rolly and Arleigh Hudson as they outmaneuvered the team of Jamie Hoskins, Louise Shaver, Ken Burgess and Barb Manning.

Third event champions were Bob Chapman, Wayne Rankin, Paul Lockerby and Joie Hicks. They upended the team of Darren Harrower, Landis Lukowich, Greg Keon and Sandra Block.

Precision Plastics Division manufacturing successfully since 1973

Since when has Memorex been in the plastics business? Since 1973 when the Corporation purchased a small plastics firm in Los Angeles called ComData. At that time, ComData manufactured metal reels and flanges for computer tape and video tape.

Soon after the acquisition, ComData moved from Los Angeles to Irvine, CA, and also moved into the plastics business, making the same products in plastics instead of metals.

From 18 injection molding machines in 1973 to over 40 today, the small and profitable arm of Memorex has changed its name to the Precision Plastic Division and has developed the field of polymer chemistry to a fine art.

Their prime product being reels and flanges for computer tape, PPD's largest customer is the Computer Tape Division of Memorex located in Santa Clara, CA. One of PPD's other large customers is the Communications Group for which PPD manufactures the plastic housings (cabinets) for the 2078 and 2079 Display Stations.

Their capability with plastics doesn't stop there, however. They also make storage cases for computer tape, EZ loads (a storage and functional

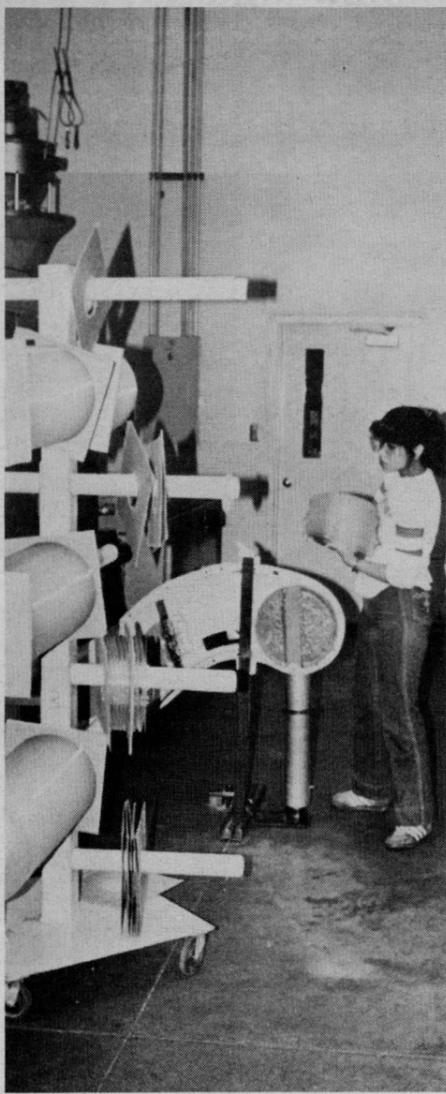
device for computer tapes), plastic housings for rigid discs, and other precision plastic components for use in the computer and communications industries.

Recently cited by Clancy Spangle, president of Memorex, for consistently successful operations, PPD general manager Wayne Cunningham attributes PPD's success to the simple fact that, "We're so damn good."

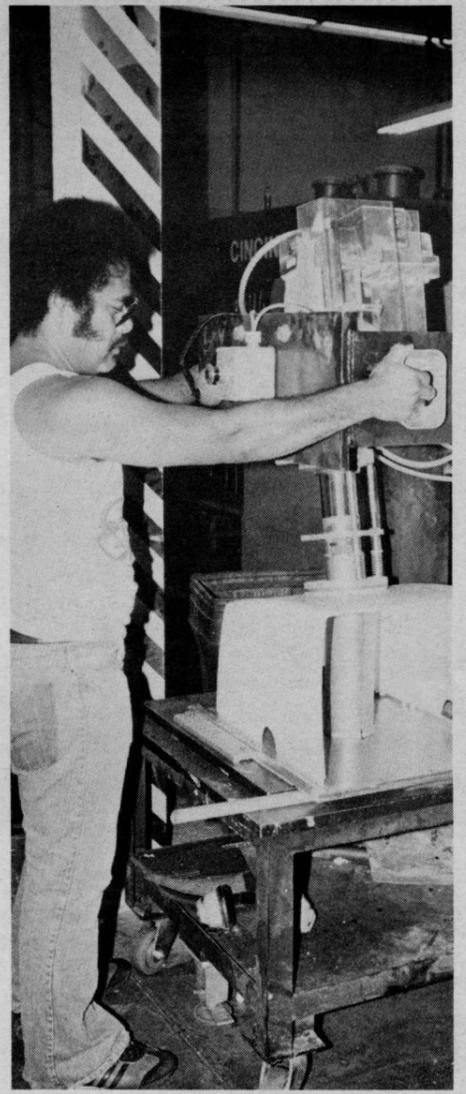
The division sets high standards for products and services beginning with "zero defects." According to Avi Apte, quality assurance manager for PPD, "Defect prevention is the key to our success."

To meet the goal of high product quality, several key steps are taken, including: inspection of raw materials, product design assurance, testing products' conformance to specifications, vendor quality programs, and continuous inspection of the products in the manufacturing process.

To meet the goal of high standards for service, PPD aims for on-time deliveries 100 percent of the time. To ensure these kinds of excellence, PPD employees are constantly working on product improvements and cost reductions.



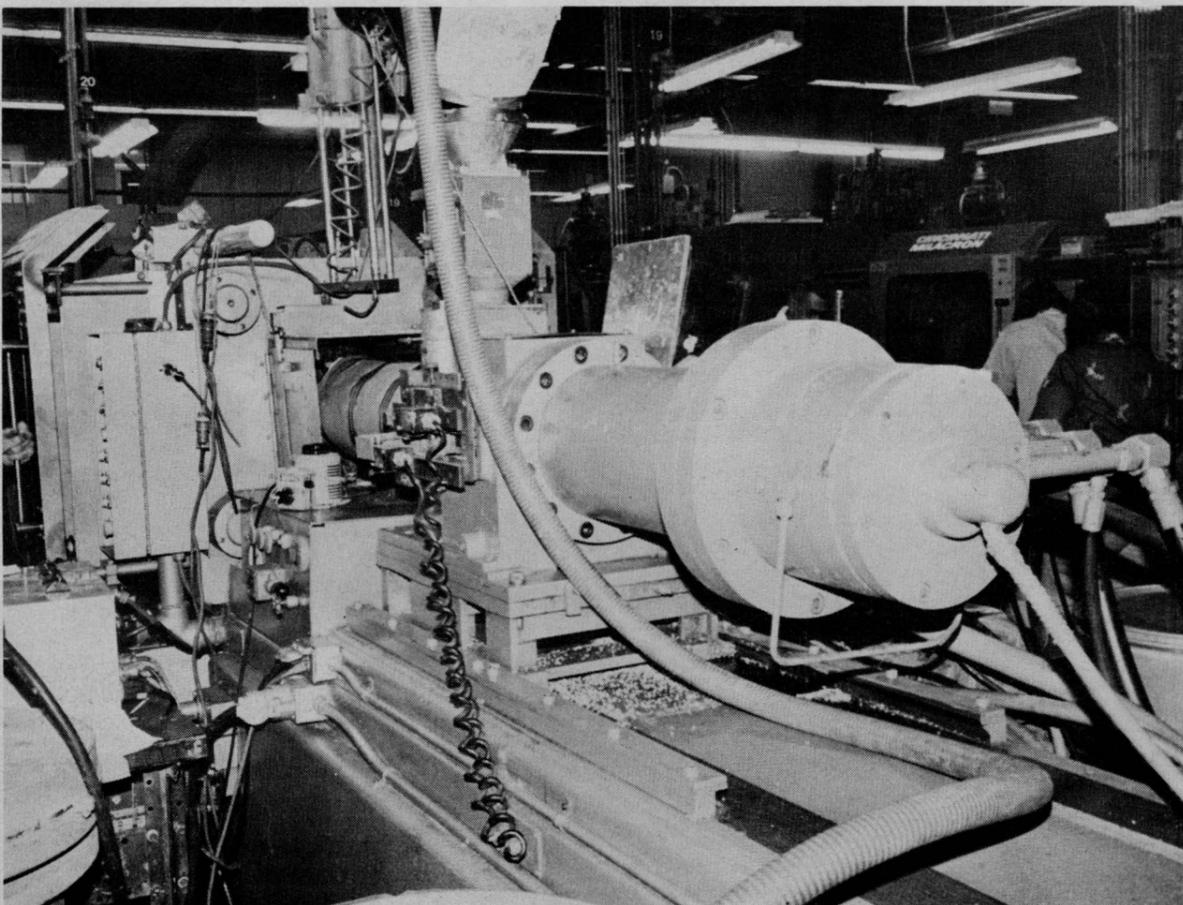
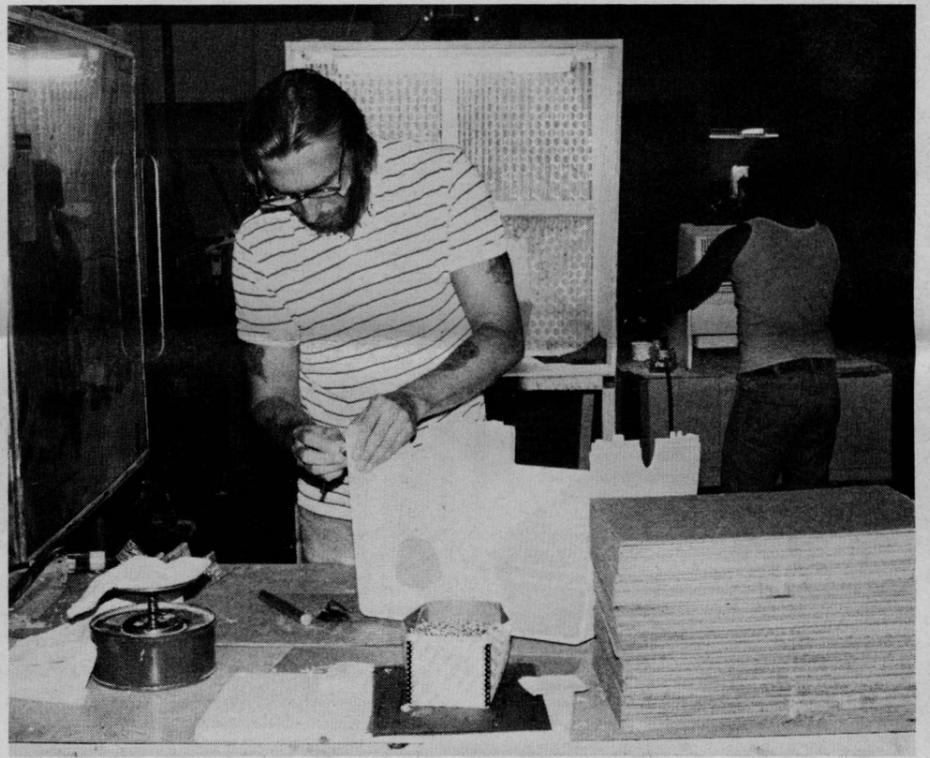
Computer tape reels are checked and sorted.



A 2078 Display Station cabinet moves through various stages of production.



Employees work on a 2078 Display Station cabinet.



An injection molding machine



A TLC is removed from the molding machine.

Memorex Sixth Annual Fitness Run

The Sixth Annual Memorex Family Fitness Run began with a bang (literally) as 146 eager runners sprinted and, in some cases, puffed their ways around a course approximately four miles long at West Valley College in Saratoga, CA, recently.

The May 21 event, sponsored by the Memorex Activities Group, included Memorex employees and their families whose ages and conditions varied widely, making for a very interesting and fun-filled event.

The first place male finishers and their times were:

11 and under	Kris Kopec	26:01
12 — 15	Dave Kopec	22:36
16 — 20	Greg Talbot	20:55
21 — 24	Tim Souza	20:45
25 — 29	Larry Ochoa	21:25
30 — 34	Ken Drew	19:26
35 — 39	Ken Kopec	24:15
40 — 44	Rod MacKinlay	22:12
45 and over	Carmen Ochoa	24:47

The first place female finishers and their times were:

11 and under	Joanne Holan	33:19
12 — 15	Joan Fratis	27:02
16 — 20	Maria Vasapollo	25:17
21 — 24	Cathy England	35:24
25 — 29	Florine Camel	28:13
30 — 34	Jeannie Woodward	29:50
35 — 39	Bert Higa	29:58
40 — 44	Helen MacKinlay	35:02
45 and over	Joan Valdes	33:57

In the team competition results, the winning group represented the Large Disc Drive Division with an average time of 21:48. Team members and their times were:

Ken Drew	19:26
Tim Souza	20:45
Phil Douglas	21:32
Dirk Schoonmaker	23:03
Tim Worrell	23:34



An enthusiastic fan



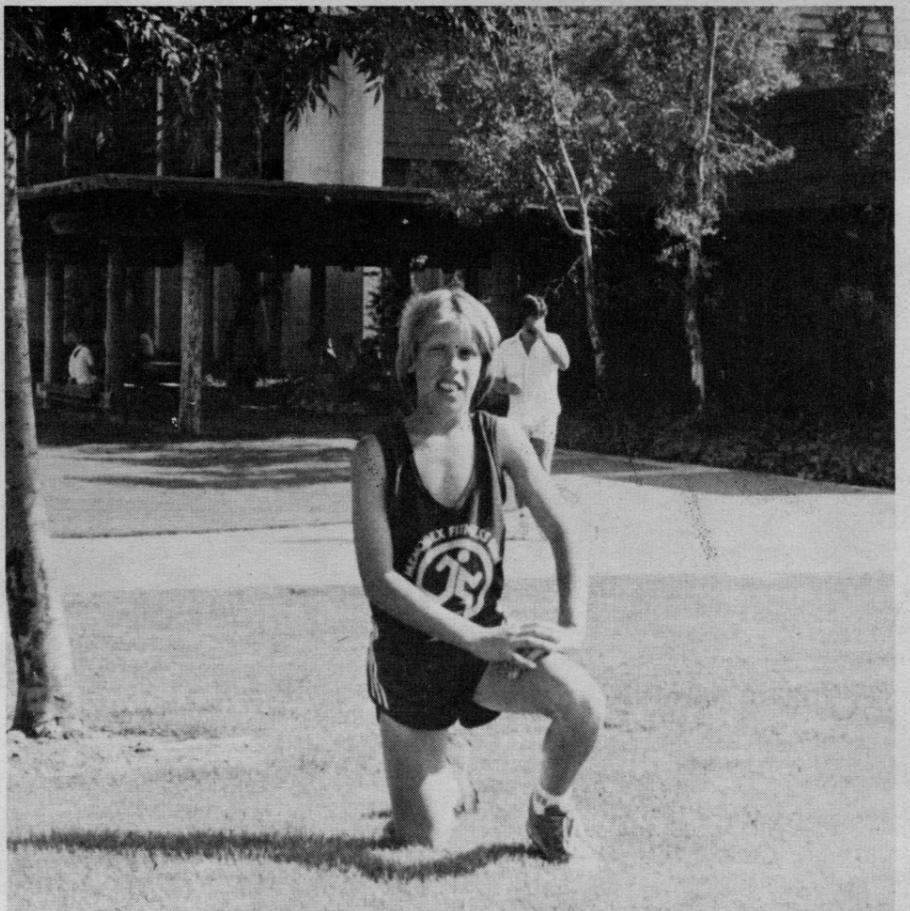
Capturing the fastest family prize is the Kopec family: David, Ken, and Kris.



Julie Shear, Employee Services manager, presents Claude Drew with the award for the most "mature" Fitness Run participant. Drew, who plays Memorex's Santa Claus at the annual Christmas party for employees' children, also holds the dubious distinction of coming in last. His son, Ken, came in first.



Ken Drew and Maria Vasapollo were the first man and first woman to finish the 3.6-mile run.



David Kopec — the fastest child at the 1983 Memorex Fitness Run



Memorex-Italy sponsors "Tron" international premier for charity

by Karen Lippe

A sprinkle of opening night glitter and an entourage of Memorex/Italy employees came together for a benefit showing of the movie "TRON." Over 1,000 people attended the showing in Milano, which proceeds were donated to the Association of Neurology Research, a non-profit organization in Italy.

The March showing of the Disney fantasy about computer games demonstrated the amazing versatility that is possible with electronic data processing.

"TRON is the proof that computers have conquered a space in people's lives that goes beyond the professional area...and enters into various experiences and expressive forms including art and exhibitions," said Carlo Papini, general manager of Memorex Italy.



Memorex-Italy employees participating in "Tron" benefit

A MAG reminder

Tickets are still available for the summer picnics planned for Memorex employees and their families in Santa Clara County. If you have not yet gotten your tickets, call the MAG office at (408) 987-2357 right away. Sales are brisk for these fun-filled events. See you at the picnic!

INTERCOM

EDITOR, Diane Brazil
 GRAPHIC DESIGNER,
 April Bishop
 INTERN EDITOR, Jeff Wagner,
 Karen Lippe
 INTERCOM is published by the
 Corporate Design Center
 2800 Bowers Avenue
 Santa Clara, California 95051
 Mail Stop 06-03,
 Telephone (408) 987-0376
 Telex: 334-492
 Memorex Corporation is a free-
 standing subsidiary of
 Burroughs Corporation.

Employees seeking training challenge Memorex educators

by Karen Lippe

Learning for most people is a lifelong process presenting, for serious educators, a life full of challenges. Rita Ware, a training coordinator in Memorex's Development Engineering organization, accepts that challenge daily from Memorex employees seeking education.

Ware compiles a potpourri of training classes ranging from time management to degree accredited programs which are open to all interested employees. One area employees inquire about is developing their communication skills.

"People are wanting more interpersonal development," said Ware. "Employees can easily identify a problem and its solution, but the difficult task is communicating their thought to their superiors. They are realizing that these skills are necessary in their careers."

In order to educate Memorex employees, the training department has a variety of methods to convey their message. The use of slide shows, films, guest speakers and the standard classroom structure are all part of the Memorex learning experience.

Besides coordinating the training programs for Development Engineering employees, Ware is involved in the newly-formed Memorex Training Council. Fifteen Memorex training specialists assemble once a month to discuss new ways of



coordinating the training programs throughout the company.

Ware is also assisting the University of California at Santa Cruz as a member of the Advisory Board. A cross-section of training specialists from various companies and organizations periodically gather to discuss and design a graduate-level technical program for the University's extension services. One aspect of the program is aimed at those individuals interested in a career change. This covers those eager to enter the high tech industry from education and from high tech to education.

What's the most difficult obstacle for Ware?

"Time, there's not enough of it."



Memorex displays products at Consumer Electronics Show

Memorex's Media Products Group chose the Consumer Electronics Show in Chicago to introduce to retailers its newly-packaged line of flexible discs developed for the computer user. The product introduction was tailored to the mass merchandising retailer and distributors who will be retailing the new two packs and ten packs.

The June show is the largest U.S. trade show of its type aimed at the consumer market, featuring stereo systems and other electronic equipment. Shown separately

are computers and video games because of the rapid growth of those markets.

The Memorex display at CES featured the new flexible disc packages and newly-developed sales aids such as countertop displays, wire racks, and a videotape for training salespeople to sell flexible discs.

Retail Program Manager John Peterson said that a large number of sales leads were generated throughout the four-day consumer trade show.

Energy: when it's gone, it's gone

by Otto Kralicek

Will the people born in the late 1960's see the world consume its supply of oil and natural gas during their lifetime? Did you know that we are the ones creating the problem?

In order to extend the amount of oil and natural gas available, we must conserve the amount we use each day. Whether you're at work, at home, or on the road you can conserve energy. Remember to:

- Turn off lights when they are not needed.
- Turn off your equipment when you are through with your work.
- Do not leave on radios, televisions and stereos. Also check calculators, computers, coffee pots and stoves.

- Purchase energy efficient cars and appliances.

It took Mother Nature millions of years to create the oil and gas deposits that exist in the ground today. A few generations can destroy that supply. Conserve today. When it's gone, it's gone.

Memorex donation helps disabled

Memorex Corporation has donated two 1377 CRT Display Stations to the Community College of Denver to be used in their computer programming curriculum to train the severely handicapped.

"Our primary goal is to tie these terminals into an on-line IBM mainframe network so we can teach

our students to use software packages," said Mark Oklak, instructor from CCD.

A thank you letter from college officials has been sent to Randy DeMont and Memorex Corporation at the Colorado office in appreciation for the donation.

Three Scandinavian students in summer exchange program

by Karen Lippe

A brush of European culture has touched the Santa Clara facility of Memorex in the form of three Scandinavian exchange students.

Peter Dicksson and Freddy Norrman from Gotensberg, Sweden, and Andy Ulikoski from Helsinki, Finland, will be in California for six to eight weeks gaining practical experience in their chosen professions and college majors — engineering.

The exchange was coordinated by Phil Dean, international liaison, who said that Memorex is "happy to do it and happy to participate."

Dicksson has been working on the Quail program with the digital group. He plans to graduate from college in December 1984 and pursue an international job, possibly in the United States.

When asked what he liked most about the U.S., Dicksson replied that Americans seem to always have a smile. As for the least liked U.S. attribute Dicksson said, "there is too much advertising."

Electrical engineering is Norrman's major and he's currently working in HDA testing in the Large Disc Drive Division. After completing the internship, Norrman plans to graduate in early 1985. As for his post-graduate plans, "I haven't the slightest," said Norrman.

What does Norrman like most and least about the U.S.?

"People are relatively friendly," said Norrman. He first thought that everything seemed bigger, but he concluded that it was just the outer appearance. In the end, things are the same, he thinks.

Ulikoski is a computer science major with an emphasis in software engineering. He has one year until graduation and plans to "continue my studies and someday earn a PhD."

The computer science major is working on a product control system for Memorex's 3680 programs.

The three students have bought an old car for traveling and have already had mechanical problems.

"We went out to lunch and when it was time to come back to Memorex, the car wouldn't start," said Norrman who eventually made it back to work.

Car problems or not, the three students plan to site-see as much as their funds will allow which includes a visit to the Sierra Nevada mountains and of course, Disneyland.

Awards program

continued from page 1

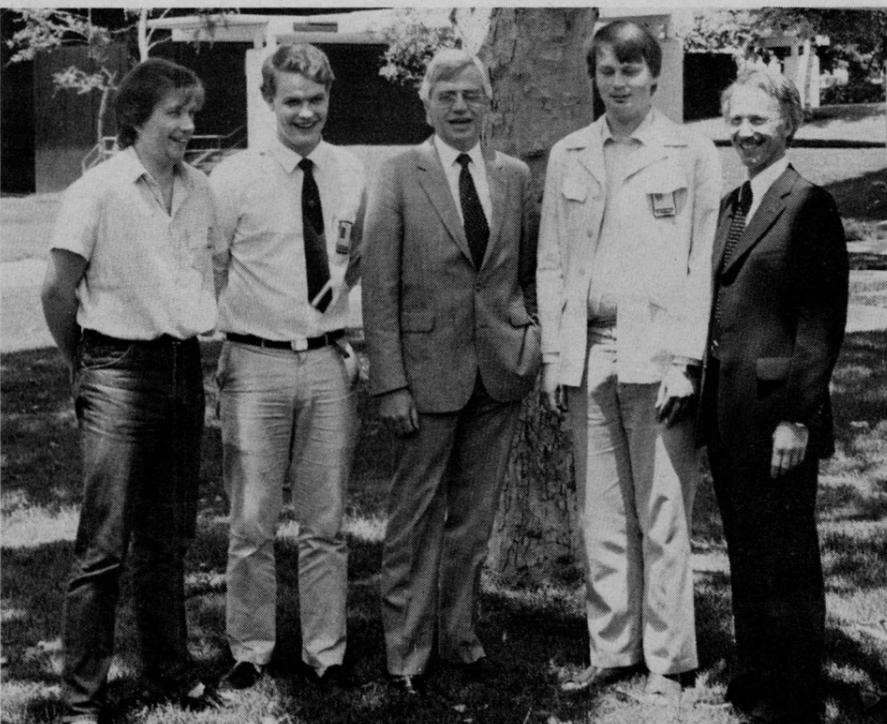
Exemplary Action Awards are made at the local (department, office, plant, field location) level to recognize employees who make extraordinary efforts in achieving an important job-related goal. The goal may be an individual one, such as successfully accomplishing an unusually difficult assignment; or, it can involve a successful team effort in which the employee plays a crucial or leading role. Winners will have demonstrated dedication and effort clearly above all beyond that which is expected of all employees.

Invention Awards will recognize employees' inventions for which patent applications are filed and for which patents are issued. Patentable developments of extraordinary merit which advance Burroughs' technological stature or markedly improve the performance, quality, or manufacture of our products may also qualify for Achievement Awards for Excellence.

Achievement Awards for Excellence provide opportunities for recognizing the technical and professional contributions of employees everywhere in the Company. Employees may qualify for nomination through an accomplishment which: proves to have exceptional economic or commercial value to the Company; contributes significantly to success in a major functional area; demonstrates outstanding business leadership; projects a favorable image of our Company that significantly benefits our relationship with customers, shareholders, investors, employees, suppliers, or the public; or displays outstanding perception, creativity, inventiveness, and initiative in the employee's own area of responsibility.

Other awards programs are designed to recognize other types of accomplishments of employees, such as the Employee Suggestion Programs for money-saving suggestions outside an employee's area of responsibility.

For detailed information on the awards programs, contact your Human Resources representative.



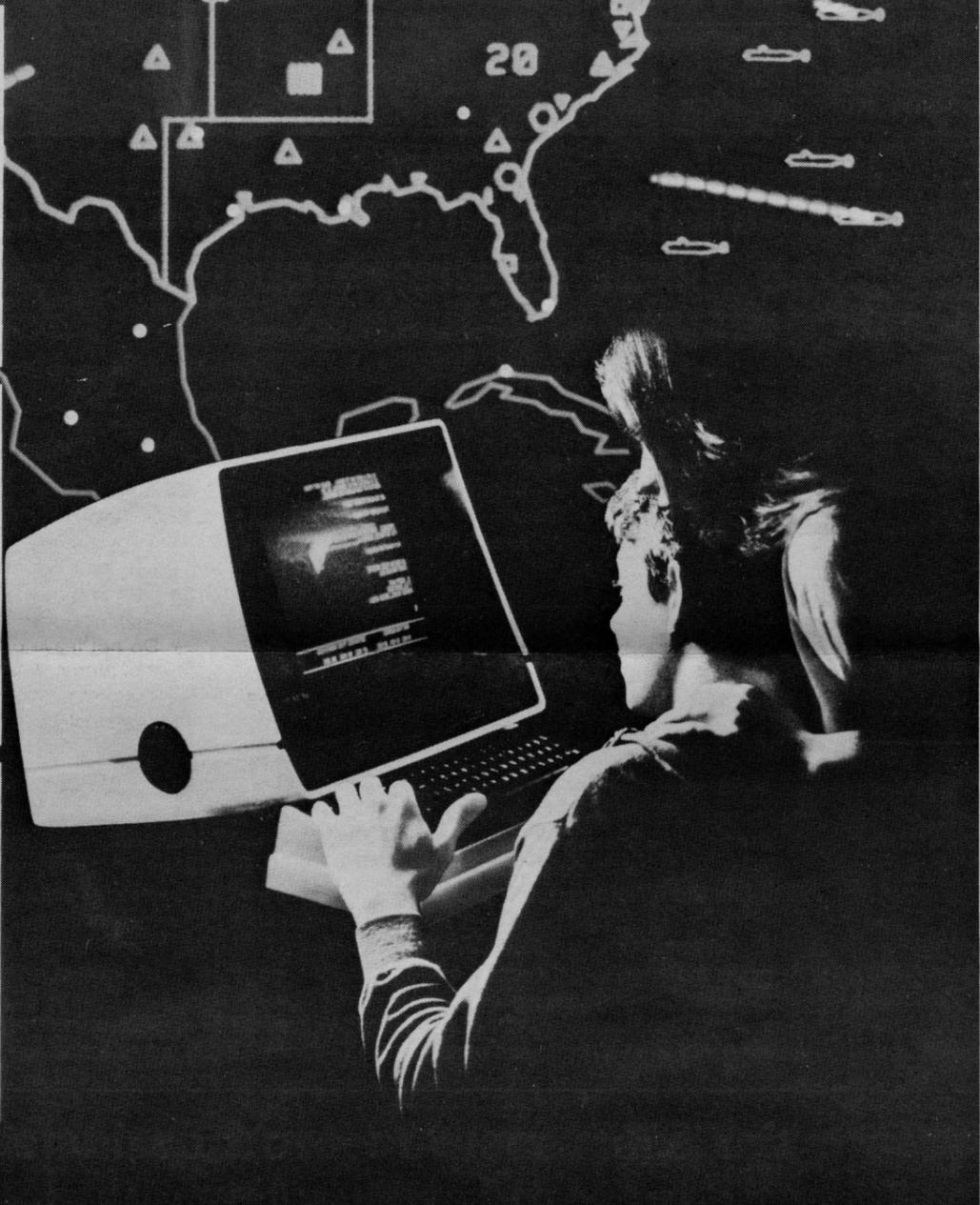
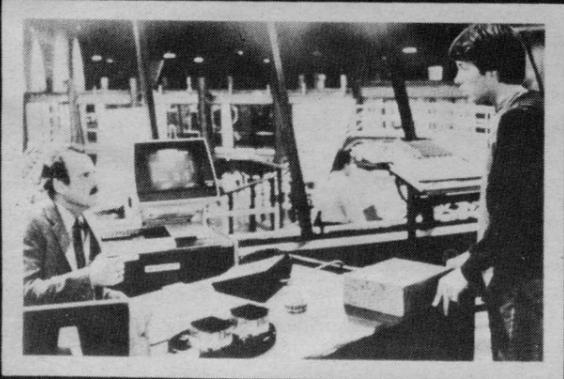
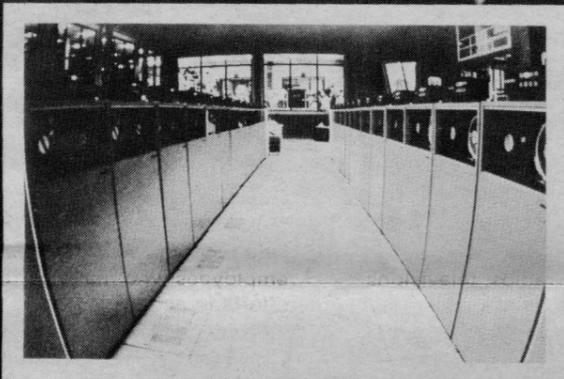
Lars Turndal, president of Memorex International, and Phil Dean, international liaison, welcome three Scandinavian college students to Memorex for the summer. They are, left to right: Freddy Norrman, Peter Dicksson, Turndal, Andy Ulikoski, and Dean.

MEMOREX

A Burroughs Company

GOES TO THE MOVIES

WAR GAMES



Two Memorex customer engineers assist in making of "War Games"

by Karen Lippe

Can two Memorex employees return to the real world after working in a Hollywood movie? Stan Berger and Glenn Lawrence, Memorex employees in Los Angeles, had the opportunity to assist the visual effects crew for the movie "War Games" during its filming last year.

"It was a lot of work and a lot of fun. We got to watch a movie being made from the ground up," said Lawrence, customer engineering Territorial Supervisor in Los Angeles. He even had a speaking part in the last third of the film.

During the end "panic" scene, Lawrence can be spotted as a computer programmer dressed in beige.

"The main programmer walks down the aisle and asks me if I found the problem and I say, 'Sorry, sir, I'm still looking.' It only took two takes," said Lawrence.

But when did this Hollywood-itis first begin?

"The filming began about a year ago," said Berger, a customer engineer, "but it took two to three months prior to build the set, two and a half weeks for us to install the computers and only eight days to film. Then everything was torn down in one day. It seemed like a waste."

Berger and Lawrence had a customer relationship with the special effects crew but, as time progressed, the dedication to the film evolved to a more personal level.

"We helped make it happen," said Lawrence. "It was a tremendous high seeing the film for the first time; especially the scenes with the equipment. That put a smile on my face."

According to both, the experience of "War Games" was a valuable break from their normal routines.

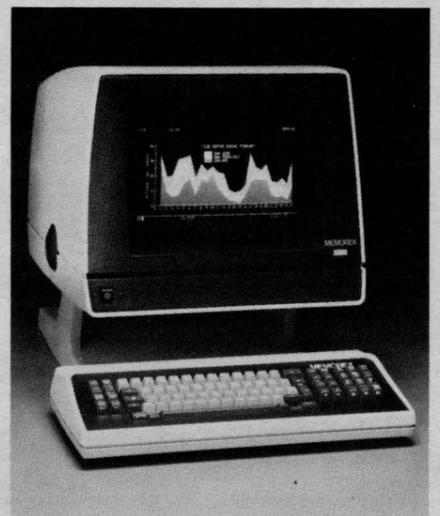
Would they do it again? "Of course, but how about arranging some cash benefits next time?" asked Berger. Two stars are born.

"War Games" features Memorex equipment to avert disaster

The hero of "War Games" is an average American high school boy with a home computer and a passion for computer games. With his personal computer, he attempts to access a computer games software company in Sunnyvale, CA, and inadvertently connects with WOPR, a huge computer located at a major national defense site, and proceeds to play the game "global thermonuclear war" with WOPR.

Because of its programming, WOPR is well prepared to play the "game." One thing leads to another and WOPR refuses to end the game, the government officials think the high school computer whiz is a spy, and an adventure ensues that includes chase scenes, helicopter searches, a mysterious scientist, and a mad dash to save the world (what else?).

Memorex employees will recognize the distinctive blue Memorex disc drives and Memorex tape drives shown throughout the film, and the 2078



Display Station which plays a key role in the exciting conclusion.

Will our hero use the Memorex 2078 to save the world? The answer is revealed in the final scenes of this exciting film which stars Memorex products.

NEWSMAKERS

Lewis joins CTD Marketing

Noreen Lewis has been appointed manager of Strategic Marketing for the Computer Tape Division, reporting to Jay Greenberg, Marketing manager. Lewis joins Memorex from Levi-Strauss where she was manager of Marketing Research. She holds a BA in advertising from Michigan State University and a masters in advertising from the University of Illinois.

Stoiber joins Computer Tape

Tom Stoiber has been named manager of Product Sales, reporting to Jay Greenberg, Marketing manager for the Computer Tape Division. Stoiber joins Memorex Delphax in Toronto, Canada, where he was vice president of marketing. He holds a degree in electrical engineering from the University of Buffalo.

Gercon joins Sales and Service

John Gercon has joined U.S. Equipment Sales and Service as manager of Sales Education, reporting to Woody Hancock, director of Sales Support. Gercon is responsible for sales product training, field management training, advanced sales training, and major account program training. Gercon received his BA in Industrial Arts Education from Montclair State College and his master's in Career and Technology Education from Bowling Green State University.

Soto promoted at Precision Plastics

Robert Soto has been promoted to Material Control manager at the Precision Plastics Division, reporting to Roy Straight, Manufacturing manager. Soto, who has been at Memorex since 1979, has also held the position of buyer and supervisor of Purchasing. Prior to Memorex, Soto worked for Rockwell International. He received his BA in Business Administration at California State University at Fullerton.

Mail Room staff processes millions of pieces of mail

Using state-of-the-art mail processing equipment, excellent memories, sound judgment, and good "people" skills — seven Memorex employees in Santa Clara handle nearly 4,000,000 pieces of mail per year. That does not, of course, include packages, office supplies, copier supplies, or print shop deliveries.

Of the four million pieces of mail they handle:

2,000,000 pieces per year from the U.S. Post Office

1,040,000 pieces of inter-office mail generated by and delivered to Santa Clara County Memorex employees only

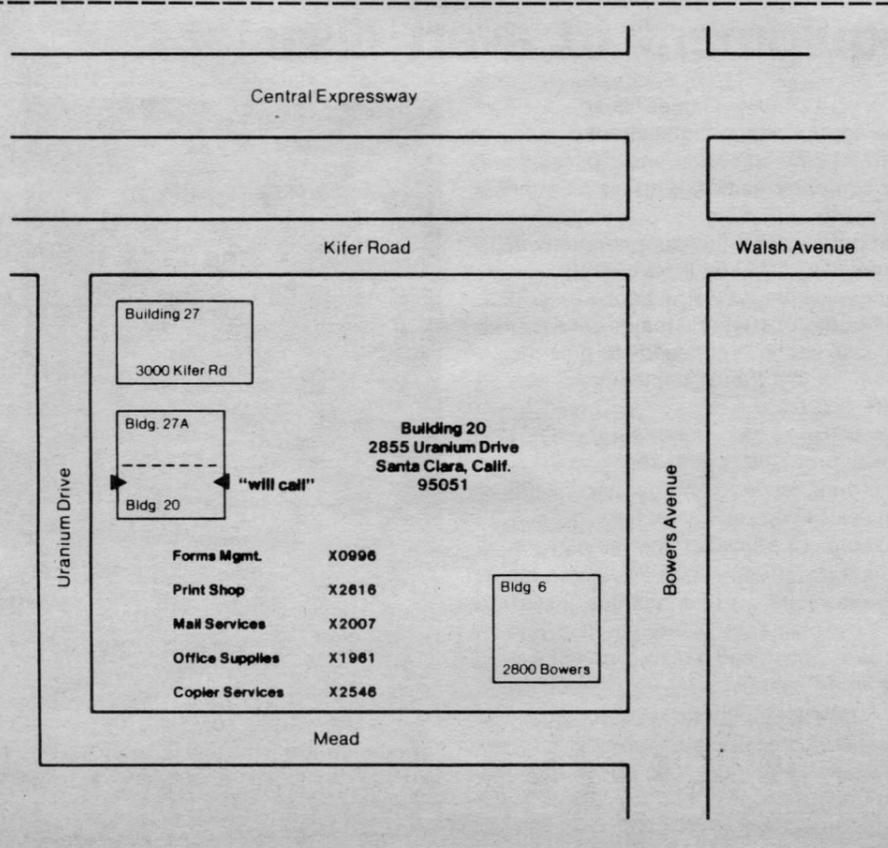
670,000 outgoing pieces per year to the U.S. Post Office

Servicing all 28 Memorex buildings in the Santa Clara Valley at least once a day keeps Dan Deckman (supervisor), Jeff Wendlandt, Mark Anderson, Mel Most, Bill Abrew, Kunwar Modi, Kevin McCarry, and Terry Boyer constantly on the move.

Inter-office mail is picked up at a specified time at each mail stop, brought back to the mail room (which has recently moved*), sorted, the delivered to the mail stop marked on the envelope or package.

When mail stops are incorrect because an employee has moved and records have not been updated, mail becomes difficult to impossible to deliver, presenting mail carriers with special problems. At times like that, mail carriers must rely on records. If you haven't been receiving your mail, make sure the records on you and your location are correct. Pickup and delivery times are posted near each mail stop.

The new location for the recently-moved mail room is shown in the diagram. If you have any questions or any problems with mail delivery, call the mail room at (408)987-2007.



JULY ANNIVERSARIES

15 YEARS

David Weeks, Large Disc Drive Division
Rita Lara, Precision Plastics Division
Patricia Buckham, Magnetic Test Equipment Operation
Mildred Germanich, Rigid Media and Components Division

10 YEARS

Jeannette Humphreys, Rigid Media and Components Division
Mary Estacio, Computer Tape Division
Elaine Rizzo, U.S. Equipment Sales and Service
Peter Ives, England
Philip Douglas, Large Disc Drive Division
Susan Recker, U.S. Equipment Sales and Service
Bernard Harrison, U.S. Equipment Sales and Service
Rodney Holt, U.S. Equipment Sales and Service
Karen Bofinger, Germany
Peter Gohmann, Germany
Klaus Karakash, Germany
Gladys Bennett, Precision Plastics Division
Gary Martin, U.S. Equipment Sales and Service
Joseph Matta, U.S. Equipment Sales and Service
Herbert Kellner, Germany
Ludwig Riepertinger, Germany
Horst Stumpf, Germany
Sidney Duggan, Computer Tape Division
Allen Froidevaux, Communications Group
Loren Gerlach, U.S. Equipment Sales and Service
Raymond Herrera, Large Disc Drive Division
Minerva Flores, Large Disc Drive Division
H. Whitney, U.S. Equipment Sales and Service
Heinz Weber, Germany
Gerhard Wedding, Germany



Keeping the Mail Room flowing smoothly are Dan Deckman (supervisor), Melvin Most, Kunwar Mody, Bill Abrew, Kevin McCarry, and Terry Boyer. Not pictured is Jeff Wendlandt.

Westlake achieves plant goals—celebrates "Zero Defects Day"

"Zero Defects Day" at the Westlake plant is slated to take place on July 19, featuring guest speaker and author Phil Crosby. Employees will be celebrating a year-long successful program to increase quality and will be treated to a chili cookoff, awards presentation, and several guest speakers. Employees will recommit themselves to the quality program and will be recognized for their recent error reduction accomplishments. The event has been in the planning stages for nearly a year.



WANT ADS

FOR SALE: 1981 Yamaha 125H water-cooled dirt bike, like new; \$500 or best offer. Call Geri at (408) 737-9289.

FOR SALE: two tennis rackets; Wilson Advantage \$30; Head Pro aluminum \$35. Call Ed at (415) 592-5704.

FOR SALE: 1978 Buick Skyhawk three-door hatchback with AC, AT, PS, AM/FM, tint, rear defrost and sunroof. Excellent engine and interior; very good exterior. \$2,600. Call Rex Ling (415) 494-6799.

FOR SALE: Albin 25' aft-cabin diesel/sloop motorsailer; economical, two quarts diesel/hour; sleeps four in two separate cabins; Redwood City berth; \$17,500. Call (415) 369-8414.